



Akeyless Channel Partner Program

Join the Akeyless Channel Partner Program and share in the success of the industry's leading cloud-native platform for secrets management and machine identity security.

APPLY NOW



Fueling Partner Growth with Identity Security Built for the AI Era

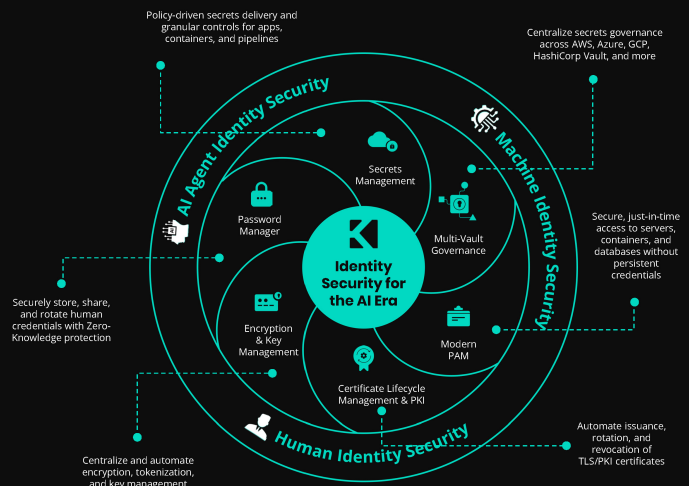
Identities have become the primary attack vector in today's enterprises. 91% of organizations report an identity-related breach, with 85% linked to compromised machine identities. As automation and AI expand, machine and AI agent identities now outnumber humans by over 140 to 1, making secrets and credentials the #1 cause of security breaches across modern environments.

At the same time, tightening global and regional standards, including NIST SP 800, PCI DSS v4, CA/B Forum requirements, and EU regulations such as NIS2 and DORA, are accelerating the need for modern credential and identity security.

Akeyless is redefining identity security for the AI era. The company's Identity Security Platform delivers comprehensive, enterprise-grade protection for machines, AI agents, and human identities through a single, cloud-native SaaS platform. Akeyless enables organizations to eliminate standing privileges and static credentials while simplifying identity management across all environments, delivering a Zero Trust foundation for humans, machines, and AI agents.

Identity Security for the AI Era

Secure Machines, AI Agents & Humans all in one platform



Powered by patented Zero-Knowledge Distributed Fragments Cryptography™ (DFC™), which ensures that no 3rd party (not even Akeyless) can access the customer's data, our low-maintenance SaaS platform delivers fully integrated capabilities including AI Agent Identity Security, Secrets Detection & Management, Password Management, Modern Privileged Access Management (PAM), Certificate Lifecycle Management (CLM), Multi-Vault Governance and KMS & Encryption. This unified platform approach enables customers to consolidate multiple point solutions while strengthening their security posture, maintaining compliance, and dramatically reducing TCO.

Why Leading Enterprises Choose Akeyless

Trusted by Fortune 10 & Global 500 enterprises

 Retail
  Finance
  Pharma
  Tech

220B+ machine identity transactions secured annually



Backed by leading cybersecurity investors







Recognized as an industry-leader by top analysts








The Akeyless Partner Opportunity

The Akeyless Channel Partner Program empowers leading value-added resellers, distributors, system integrators, and cybersecurity consultancies across the globe to be at the forefront of Identity Security, build lasting customer trust, and accelerate business growth and revenue.

Why Partner with Akeyless

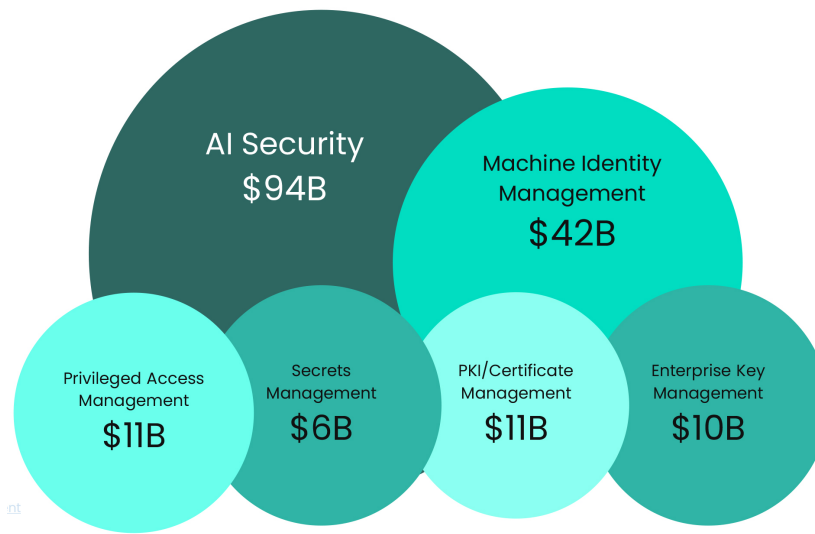
- Industry-leading, all-in-one Identity Security Platform for machines, AI agents and human identities
- Unique go-to-market opportunities to grow your brand
- Best-in-class partner enablement
- Recurring revenue with competitive margins
- Develop Akeyless professional services capabilities to increase joint customer value
- End-to-end partner sales and marketing support



Tap into a Multi-Billion-Dollar Security Market

By partnering with Akeyless, you gain immediate access to a fast-growing Identity Security market. Our unified, AI-ready SaaS platform allows partners to address a wide range of enterprise Identity Security challenges with a comprehensive suite of solutions.

Akeyless addresses a \$174 billion market opportunity spanning Identity Security, Digital Trust, Secrets Management, Cryptographic Security, and AI Security.



[APPLY NOW](#)

Unlock Exclusive Benefits

Your success is our success. Earn more as you deepen your investment and elevate your performance.

Partner Program Benefits

- Competitive margins
- Market development funds
- Dedicated partner manager
- Deal registration protection
- Professional services leads *
- Deal support
- Technical support channel (pre-sale & post-sale)
- Partner demo account
- Access to Akeyless partner portal
- Access to Akeyless marketing & sales collateral
- Sales & technical certifications
- Akeyless partner listing

*Professional Services leads are allocated only to partners who complete the relevant Akeyless training and certification requirements and meet eligibility criteria. Lead availability and timing are not guaranteed.



Partner Program Requirements

Requirement	Details
Partnership agreement	Required
Annual Recurring Revenue (ARR)	Targets defined jointly with your Dedicated Partner Manager
Minimum registered deals per quarter	Agreed jointly with your Dedicated Partner Manager
Certifications	Minimum 1 Sales and 1 Pre-sales
Business plan & quarterly business reviews	Required

Become an Akeyless Channel Partner

Join the Akeyless Channel Partner Program today and become part of a thriving, global partner ecosystem redefining identity security for the AI era. Apply today at www.akeyless.io/partners to start your partnership journey.

Trusted by Leading Enterprises, Investors, and Partners